

STEPHANE PICHON
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EDUCATION

THE WHARTON SCHOOL, University of Pennsylvania	Philadelphia, PA
Master of Business Administration	May 1997
ECOLE SUPERIEURE DE COMMERCE DE ROUEN	Rouen, France
Bachelor of Business Administration	July 1990

EXPERIENCE

YOUR CARE CONSULT	Paris, France
Managing Partner	Since November 2009

- Advisor to healthcare operators, medtech providers, financial & real estate investors.

GENERAL ELECTRIC	Paris, France
Vice-President Business Development ; Healthcare Finance	April 2005 – October 2009

- In charge of healthcare financial services for South-Western Europe.
- Leading two relationship managers respectively focused on Spain and Italy.
- Took minority equity stake in Gecimed, Europe's first healthcare-dedicated Real Estate Investment Trust.

Senior Manager Business Development ; Healthcare	March 2002 – March 2005
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- In charge of origination and execution of European acquisitions in IT, cardiology, molecular imaging.
- Acquired Amersham, British leader in molecular medicine, for €9 billion.
- Acquired Instrumentarium, Finnish leader in anaesthesia equipment, for €2 billion.
- Acquired two GE Healthcare distributors to ensure direct presence in strategic markets (Scandinavia and Middle East).

LEHMAN BROTHERS	Paris, France
Director ; Corporate Finance	Sept. 1999 – Jan. 2002

- In charge of the staffing of a 12-member team focusing on the origination and execution of deals in France.
- Advised biotech company on a dual track IPO vs. sale to a strategic buyer.
- Member of Lehman Brothers team that acted as principal along with two financial partners to acquire property development company CGIS, subsequently renamed Nexity, for €850 million.
- Advised leading French ISP Wanadoo on €2.7 billion recommended offer for leading UK ISP Freeserve.
- Advised Zodiac on the €460 million acquisition (public takeover and squeeze-out) of Intertechnique.
- Led €88 million's InfoVista follow-on offering, first ever in the Nouveau Marché where the secondary component of an offering containing primary shares was not conditioned to the '10/20' pricing rule.
- Led InfoVista's €76 million 19x oversubscribed IPO, with a dual Nouveau Marché / Nasdaq listing.
- Led Valtech's €72.5 million capital increase and its €163 million acquisition of Danish company Ahead.
- Co-managed Alcatel Optronics €1.7 billion offering of Class O shares (first European tracking stock).
- Co-managed Thomson Multimedia's €2.7 billion follow-on primary and secondary share offering.

UBS	London, UK
Associate Director ; Corporate Finance	August 1997 - August 1999

- Led €1.1 billion Rhône-Poulenc (now part of Sanofi-Aventis) spin-off and IPO of Rhodia (dual Paris / NYSE listing) and advised on pre-IPO disposal of its PCC business.
- Advised biotech company on capital raising exercise through convertible bonds.
- Performed two fairness opinions for Suez on transactions aggregating €1 billion.

EURO DISNEY	Paris, France
Financial Analyst	1992 – 1995

- Led a 9-member team that designed and prepared inaugural report on Park's activities.
- Participated in formulation of business plans, which resulted in a profit turnaround of \$1.1 billion.
- Led task force to streamline staff recruiting and scheduling procedures as part of a business process re-engineering program that reduced operating costs by \$60 million.
- Developed statistical models that enhanced accuracy of weekly attendance forecasts by 15% and reduced analysis time of Pan-European customer profile by 70%.

PECHINEY SWEDEN	Stockholm, Sweden
Financial Controller	1990 – 1991

- Subsidiary with annual sales of \$100 million of French manufacturer of aluminum and packaging products
- In charge of accounting, financial controlling, budgeting and monthly reporting to Parent Company.

ADDITIONAL INFORMATION

Fluent English, proficient Swedish and German, basic Spanish. Enjoys guitar playing and sports.